

Sales Arborist

Sargent's is pleased to offer the position of Sales Arborist in the Rochester, MN area. The ideal candidate must be a great teammate, have strong knowledge of and a passion for arboriculture, communicate well with customers, and be driven to achieve. Sargent's is a long-standing company that has a reputation for high quality products and services, and great customer service.

Responsibilities

- Sell arboricultural and horticultural services to residential and commercial customers by proposing sales to existing clients and cultivating relationships with new customers
- Care for the crews by selling meaningful and safe work that gives them the hours they need
- Learn and master our CRM (ArborGold)
- Estimate time/cost for crews to perform tree removal, pruning, bracing, plant health care, shrub maintenance, and all other tree and shrub care services
- Direct crews as needed to complete proposed projects
- Continue to grow and develop in your knowledge of trees and shrubs and the issues that affect them.

We Have:

- A desire to do our best. We do not come to work every day to be average.
- A culture of respect. Sargent's understands that we succeed or fail as one.
- A vision of prosperity. You have goals for your life. We do too. We want those goals to be closer tomorrow than they are today.
- More information on Sargent's culture can be found on our careers page:
<https://sargentsgardens.com/careers/>

You Have:

- Valid MN Driver's License and ability to be insured on Sargent's company insurance policy.
- Knowledgeable and experienced with tree and shrub pruning and removal, soils, tree and shrub pest management, and ANSI A300 and Z133.1 standards
- Minimum 3 years of experience in arboriculture/horticulture
- Preference to those with a degree in a related field
- Preference to those who are a Certified Arborist through ISA
- Excellent sales and communication skills, driven, computer proficient and organized

Benefits:

Wage: Base salary plus commission structure and is competitive with industry standards.

Employee discount which includes up to 30% off plant materials.

401k Retirement Plan. Sargent's offers a match up to 4%.

Health Insurance options for Eligible Employee and Families (Sargent's pays for 75% of employee monthly cost).

Paid Time Off (PTO). Eligible Sargent's employees will earn paid time off.

*Minimum number of hours worked necessary for some benefits to apply