

## S St Paul, MN Arborist Sales Representative

### Sales Arborist Representative

Invest in your future. Join one of the largest employee owned companies in the nation! Davey has a unique culture that focuses on the open exchange of ideas, community partnerships, a commitment to safety, and delivering unrivaled client service while acting as industry leaders in horticultural and environmental services.

We are currently looking to add a dynamic Sales Arborist Representative to our passionate team of tree care professionals. Your office is outdoors, and you get a new view every day!

### What You'll Do:

- Learn to work as a tree doctor that makes house calls!
- **Educate residential and commercial customers on the needs of their trees with a focus on plant health care.**
- Provide customers with estimates based on their needs.
- **Develop and update annual plant health care programs.**
- Create and build relationships with new and existing clients.
- Set up and supervise crew members assigned to customer jobs.
- Learn to be a part of the office and field management team.
- The Sales Representatives assist the District Manager in the direction of the whole team.

### What We're Looking For:

- Love of the outdoors
- ISA Certified Arborist ®
- Required: Valid driver's license
- Regional plant and horticulture knowledge
- Good people skills; self-motivated; computer proficient and organized
- Must be knowledgeable and experienced with tree care, hazard tree evaluation, integrated pest management and industry approved tree care practices
- Preferred: Experience in applying chemical treatments and fertilizations for trees and shrubs.
- Preferred: Basic computer skills, job will require some data entry with quote development and email communication.

### What We Offer: \*

- Paid time off and paid holidays
- Opportunities for advancement
- All job specific equipment and safety gear provided
- 401(k) retirement savings plan with a company match
- Employee-owned company & discounted stock purchase options
- Group Health Plan
- Employee referral bonus program
- Locations throughout US in major cities and desirable areas
- Career Development Program supported by Industry Expert Safety Specialists & Skills Trainers
- Scholarship Program for Children of Employees
- Charitable matching gift program

\*all listed benefits available to eligible employees

**Pre-employment Drug Screen and Social Security verification required.**

We are proud to be an Equal Employment Opportunity and Affirmative Action employer. As a service provider, our success depends upon our ability to attract and retain qualified personnel, regardless of their age, race, color, religion, gender, national origin, disability, sexual orientation, gender identity, military, or veteran status, or other protected characteristics as established by federal, state, or local law.

We are proud to be an Equal Employment Opportunity and Affirmative Action employer. As a service provider, our success depends upon our ability to attract and retain qualified personnel, regardless of their age, race, color, religion, gender, national origin, disability, sexual orientation, gender identity, military or veteran status, or other protected characteristics as established by federal, state or local law.

The Davey Tree Expert Company has U.S. and Canadian operations in more than 47 states and five provinces and provides a variety of tree care, grounds maintenance and consulting services for the residential, utility, commercial, and government markets. Founded in 1880, Davey has been employee-owned for 40 years and has more than 10,000 employees who provide Proven Solutions for a Growing World. For more information, visit [www.davey.com](http://www.davey.com)

**If you need any assistance at any time please contact us at 1-877-411-7601 or at [Recruiting@davey.com](mailto:Recruiting@davey.com).**

Submit Resume and Cover Letter to Michael Dye at [jacob.ryg@davey.com](mailto:jacob.ryg@davey.com), David Bargerstock at [david.bargerstock@davey.com](mailto:david.bargerstock@davey.com), or Maggie Volchko at [maggie.volchko@davey.com](mailto:maggie.volchko@davey.com).

This job description and application are also posted on [www.jobs.davey.com](http://www.jobs.davey.com).

**Scan below to apply directly as an Internal Applicant:**

