

Are you looking to make a difference where you work? Join the Treecare team at Rainbow and help make a difference for our customers and the environment! If you are an experienced, dedicated Consulting Sales Arborist who would like to join a large team committed to our employees and their ongoing training, look no further! As a Consulting Sales Arborist servicing residential customers, you will create and build relationships with existing and new clients in an established territory within the Twin Cities metro.

Your key priority involves all aspects of educating, proposing, and closing sales to existing clients and cultivation of new customers in your assigned territory. You are knowledgeable and experienced with all aspects of tree and shrub care, including proper diagnosis, treatment protocols, hazard tree evaluation, integrated pest management and industry approved tree care practices. You will be responsible for estimating time and cost for crews and machinery to perform tree removal, pruning, cabling and all other Rainbow Treecare services. Plant Identification is also an important job function. Lastly, strong interpersonal skills and a high degree of organization is necessary to manage a large volume of appointments, proposals, and sales follow up, especially during our busy season, in a high quality manner.

Key Benefits:

- Competitive Salary, DOE (depending on experience)
- Incentive pay based on sales after one to three year onboarding period
- Fun Work Environment
- Full Range of Benefits including: Medical, Vision, Dental, 401K Retirement Plan with company matching and more
- Rainbow Tree Company recognized in 2019 as a Top 150 Workplace in Minneapolis/St. Paul (our headquarters)

Minimum Qualifications:

- BS in horticulture, urban forestry, biology, environmental science or comparable degree OR corresponding work experience
- Minimum of 3 years customer facing industry experience
- Current ISA Certification
- Strong interpersonal communication and leadership skills
- Knowledge, expertise and experience diagnosing regional tree/shrub problems
- Class D Driver's License
- MS Office Skills (Word, Excel, and PowerPoint)
- Possess great organizational and multi-tasking skills
- Physical ability to stand, lift, and perform field work

Preferred Qualifications:

- BS in horticulture, urban forestry, biology, environmental science or other comparable degree
  - 5 years of industry experience
  - Proven track record of residential tree care sales
  - Strong leadership and communication skills
- Rainbow Tree Company is an Equal Opportunity Employer.

Email resume to Jason Agar, Human Resources at [jagar@treecarescience.com](mailto:jagar@treecarescience.com) or call Jason at 952-252-0533.